

the last day of month

And I feel

Fuel your success by expressing emotion in advance for how your achievement will feel.

S

Silver

E

Elite

E

Elite

E

Elite

SILVER PLAN

Support 3 Key Builders through the Launch Process

♥ Why I share dōTERRA natural solutions products & lifestyle: _____

🕒 How many hours will I invest weekly in my business?: Minimum: Target: Outrageous:

BUILDER 1

GOAL: ELITE + (3,000 OV)

Reviewed their Elite+ Planner
 Experienced Launch training

SCHEDULED VOLUME 3,000
 Write all currently scheduled LRP volume. -

NEEDED VOLUME
 Subtract scheduled volume from 3,000. =

NEEDED CLASSES ÷ Average Class Volume
 Divide needed volume by 500 (or your average class volume). »

CLASSES SCHEDULED

1.
 2.
 3.
 4.

ONE-ON-ONES Mark the number planned.

1 2 3 4 5
 6 7 8 9 10

BUILDER 2

GOAL: ELITE + (3,000 OV)

Reviewed their Elite+ Planner
 Experienced Launch training

SCHEDULED VOLUME 3,000
 Write all currently scheduled LRP volume. -

NEEDED VOLUME
 Subtract scheduled volume from 3,000. =

NEEDED CLASSES ÷ Average Class Volume
 Divide needed volume by 500 (or your average class volume). »

CLASSES SCHEDULED

1.
 2.
 3.
 4.

ONE-ON-ONES Mark the number planned.

1 2 3 4 5
 6 7 8 9 10

BUILDER 3

GOAL: ELITE + (3,000 OV)

Reviewed their Elite+ Planner
 Experienced Launch training

SCHEDULED VOLUME 3,000
 Write all currently scheduled LRP volume. -

NEEDED VOLUME
 Subtract scheduled volume from 3,000. =

NEEDED CLASSES ÷ Average Class Volume
 Divide needed volume by 500 (or your average class volume). »

CLASSES SCHEDULED

1.
 2.
 3.
 4.

ONE-ON-ONES Mark the number planned.

1 2 3 4 5
 6 7 8 9 10

Important Planning Dates

- 5th:** Map out rank and Power of 3
- 14th:** Check rank and Power of 3
- 27th:** Finalize rank and Power of 3

Enrollment Incentives

Recognition Plans